

The *Electrical* CONTRACTOR

Volume 14
Number 2

Summer 2017



THE OFFICIAL PUBLICATION OF THE FLORIDA ASSOCIATION OF ELECTRICAL CONTRACTORS



REGISTER NOW... for the FAEC 1 - day CE Symposium

This program offers the following CE Credit:

- Innovations in Solid State Lighting (LEDs)
- The Florida Building Code-Energy-Version 5
- Preventative Maintenance - Electrical Thermography
- Investing in Key Employees
- Preventing Claims

... and ... An open Round Table discussion addressing key industry issues!

**August 25, 2017
Hilton DoubleTree
Orlando, FL**

ECLB Provider #0000857

INSIDE:

- "From the President" David DeBerry
- Member Welcome
- The Last Survivor - Federated Insurance
- FAEC Fall Golf Tournament
- FAEC CE Symposium
- FEAT Graduation Update
- NEFBA Graduation Update

FLORIDA ASSOCIATION OF ELECTRICAL CONTRACTORS

FAEC Annual Golf Scramble

Friday, September 22, 2017

REGISTER NOW!

MetroWest Golf Club

2100 S Hiawassee Road, Orlando, FL 32835

TOURNAMENT FORMAT

- 1) Each four man team must use two drives from each player though out the 18 hole play.
- 2) Once you pick the best drive, it is a standard four man scramble until the team holes out.

\$80.00 Per Golfer ... Includes Greens Fees, Cart and Lunch)

8:00am Registration - 8:30am Shotgun Start

Lunch and Awards to follow golf!

RSVP Return by September 15, 2017

Annual Golf Tournament September 22, 2017 at MetroWest. Enclosed is the amount of \$_____. PAYMENT MUST ACCOMPANY your secure payment option at...www.faecstate.org

ST _____ Zip _____ Phone _____

_____ for a Golf Hole or Tee for \$100.00.

_____ provide items for the golfer goody bags.

Yes, I would like to provide a door prize/prizes.

Other Sponsorship opportunities are available such as the putting green, beverage carts... etc. Please contact Cheryl at 407-260-1511 for details!

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Reservations not canceled by September 15, 2017 must be paid for!



Contratulations to the FEAT and NEFBA Apprentice Graduates!!!

This Wasn't Supposed To Happen

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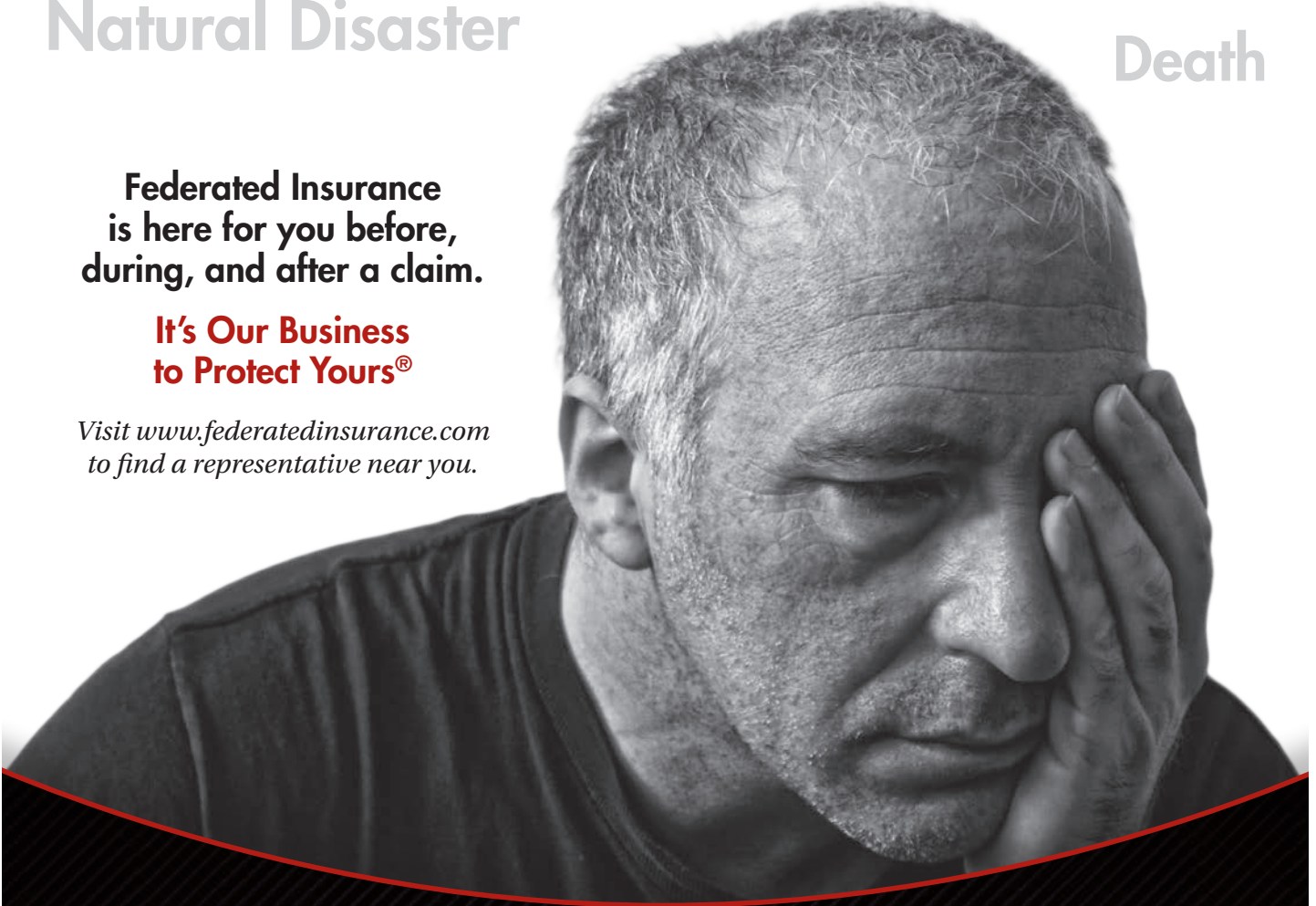
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FAEC
Magazine



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FAEC CALENDAR OF EVENTS

FAEC Calendar of Events 2017

- | | |
|----------|--|
| April 14 | FAEC Annual Golf Tournament,
Legacy Lake Country Club, Alaqua |
| May 19 | FAEC 1-Day CE Symposium, DoubleTree
Hilton, 60 S. Ivanhoe Blvd., Orlando, FL |
| Aug. 25 | FAEC 1-Day CE Symposium, DoubleTree
Hilton, 60 S. Ivanhoe Blvd., Orlando, FL |
| Sept. 22 | FAEC Fall Golf Scramble-TBD |
| Nov. TBD | FAEC Edison Award & Casino Night,
DoubleTree Hilton, 60 S. Ivanhoe Blvd,
Orlando, FL |

FAEC BENEFITS OF MEMBERSHIP INCLUDE:

- A Voice in the Legislative Process through a lobbyist in Tallahassee.
- An Annual "Spring Symposium" & "Fall Convention" offering Continuing Education classes relative to license renewal.
- The official publication of FAEC - The "Contractor" bringing you up-to-date on association information and industry news.
- A General Liability Insurance Program.
- "Legislative Alerts" distributed throughout the session to keep you abreast of industry concerns.
- The opportunity to interact with fellow contractors to share industry concerns and discuss industry news.

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FAEC Welcomes New Members

Welcome Members by Joe Bell, Membership Committee Chair

Welcome to our new members and returning members. As we enter the Summer and Fall seasons, we invite you to join us in the upcoming events.

- FAEC 1-Day CE Symposium – August 25, 2017
- FAEC Fall Golf Tournament - September 22, 2017

Thank you for supporting FAEC and the electrical trade!

Joe Bell

Vice President

Ballentine Electric

Welcome New Member:s

Robert Landry
Mobile Mini, Orlando, FL

Brian Miller
Professional Electrical Services, DeBary, FL

Douglas Thomas
Randall Mechanical Inc., Apopka, FL

Please Thank Our 2017 FAEC Trustees for their Support!



By David DeBerry DeBerry Electric, Jacksonville, FL

We are well into the hot summer months and I know everyone is incredibly busy. I am sure we are all looking for good help in every area of our business and as an organization and as FAEC members we need to get together to discuss these challenges and how we can work to ensure we have employees to carry our businesses into the future.

Our August CE Symposium will include a “Contractors Round Table Discussion” that will include a few important topics we will share discussion on:

- 1) Labor market conditions and what we can do to find more qualified help.
- 2) Business practices and streamlining operations.
- 3) Equipment management and owning vs. renting.

This event will also provide several great programs that offer continuing education credits for your license renewals.

As FAEC members lets get involved and give something back to the industry that has given so much to us. We can accomplish so much and have a great time while doing so.

I hope to see you at an upcoming FAEC event!

Sincerely,

David Alan DeBerry

IT'S YOUR LIFE

Could a "last survivor" policy fit into your estate plan?

With all the life insurance choices out there, one option you may not have considered is a "last survivor" policy. These policies insure two lives, with the death benefit paid after the death of the second insured person. Originally designed to provide funds to pay a married couple's estate taxes at the death of the second spouse, changes in the Federal estate tax law have significantly reduced the number of taxpayers who are subject to these taxes. However, there are still a number of other ways this product can be used effectively to meet personal and business needs throughout your lifetime.

Accumulation Phase - In the early years, many couples who are opening or developing a business are also starting families and buying their first homes. The primary goal at this life stage is often to provide for and protect the family. The death benefit can be used to help:

- replace lost income for minor children if both parents die
- fund a trust for a special needs child

By purchasing coverage in this stage of their lives, younger couples may be able to take advantage of good health and lock in premiums for an overall lower cost.

Growth Phase - This is about establishing your wealth and accumulating resources. Goals like funding children's education, expanding and growing the business, and saving for retirement are priorities.

- Policy cash value grows on a tax-deferred basis and can be accessed as a loan or a withdrawal if needed for business or personal needs
- Can help provide funding for education
- Can help replace lost value of assets that must be liquidated at your death

Retirement Phase - Here, the focus is on transitioning the business to the next generation, beginning retirement, helping to protect the estate, and enhancing your legacy. Many people want to meet their needs for an enjoyable and comfortable retirement, while still leaving a legacy for their heirs.

- Potential source of retirement income
- Help supplement long-term care needs
- Ability to spend all of your assets during retirement, but still leave a meaningful inheritance to family
- Benefit a church or charity
- Help create liquidity for federal and state estate and income taxes, and other expenses at the second death

Additional Uses for Business Needs - For business owners, a last survivor policy can provide a unique coverage option for a number of business needs, including:

- Key person coverage on two key employees
- Fund a buy-sell agreement
- Fund a real estate buy-sell agreement
- Provide equalization among children when a closely held business is passed to the next generation

A last survivor policy insuring two lives may be a more affordable option when compared to separate, individual policies, or can be combined with individual coverage for premium savings. It may even provide coverage when one individual is otherwise uninsurable.

Just because you don't need to worry about estate taxes right now, doesn't mean a last survivor policy isn't an option for you. Tax laws and individual circumstances frequently change. This type of policy is designed for flexibility and can be used for multiple needs to help you reach whatever goals you want to achieve throughout your lifetime.

This article is for general information and risk prevention recommendations only and should not be considered legal, coverage, financial, tax, or medical advice. The information may be subject to regulations and restrictions in your state. There is no guarantee following these recommendations will help reduce or eliminate losses. The information is accurate as of its publication date and is subject to change. Qualified counsel should be sought regarding questions specific to your circumstances. All rights reserved.

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**by Joe Bell, Trustee Committee Chair; Vice President,
Ballentine Electric**



The Trustee Committee would like to thank our 2017 FAEC Trustee Members.

This year's Trustee members are:

- RAMS/RPG
- Royal Electric Co.
- Territo Electric, Inc.
- Certified Thermographic Services, Inc.
- Terry's Electric, Inc.



Thank you to all of our Trustee Members for your continued support of Florida Association of Electrical Contractors!





The FEAT graduation held on June 10th at the DoubleTree Hilton was a great event. With 62 graduates honored industry organizations and suppliers came together to support the students and provide some great graduation gifts of tools and door prizes.

We would like to congratulate the “Top Three” FEAT Graduates...

Top Academic Graduate with a 98.46 GPA -Bryan D. Fulmer

First Academic runner up with a 98.43 GPA Daniel E. Moore

Second Academic runner up with a 97.52 GPA-Javier I. Sanchez- Montanez

FEAT is growing with 580 + students. The new campus is opening this year and next year one additional campus will be opening.

FEAT is in need of instructors to fill positions at these campuses. If you know of anyone who would like to teach please send them our way.

Contact:

ROBERT TIDWELL

FLORIDA ELECTRICAL APPRENTICESHIP & TRAINING

PO Box 592949

Orlando, FL 32859-2949

Phone: 407-438-3328

Email: rtidwell@featschool.org



Apprentices graduate and enter the construction trades...

Thirty-two construction trades apprentices were honored by their friends, family, the NEFBA Apprenticeship instructors, administrators and business partners as they received their certificates of completion on May 9 at the Florida State College of Jacksonville's downtown campus. The certificates represent the successful completion of four years of classroom instruction and on-the-job training in the NEFBA program. The new graduates will help meet the demand for skilled craftsmen in the fields of electrical, carpentry, plumbing and heating and air-conditioning trades.



NEFBA's Executive Director Corey Deal opened the ceremony with the invocation and the pledge of allegiance. Keith Ward, chairman of the Apprenticeship Executive Board, offered encouraging words to the graduates and expressed the program's gratitude to the industry partners who contribute to the program: Keiser University, the School District of Clay County, Duval County Schools, Bill Lauver of the Florida Department of Education and the NEFBA-member employers who provide on-the-job training, salary and tuition expenses for apprentices enrolled in the program.



The city of Jacksonville declared May 9, 2017, "NEFBA Apprenticeship Day." Steve Auld, Auld & White, read the resolution acknowledging NEFBA's contribution to the local economy, the building industry and the careers of the 32 graduates.



Certificates were presented by Keith Ward and each graduate received gifts from Klein Tools, the Florida Electrical Contractors Association, Mako Tools and other donors through the generosity of Kim Deberry.

David Bavle, working at Limbaugh Electric, was named Outstanding Apprentice in electrical, and John Griffin, United Electric and chair of the Electrical committee, presented the award.

Christina Thomas is the Apprenticeship Program's director. Laura Harrington and Will Saunders serve as training coordinators. Doug Powell serves as the program proctor and liaison with Keiser University. Michelle Glass is administrative assistant. For more information about the Apprenticeship Program, call (904) 421-0296.



FLORIDA ASSOCIATION OF ELECTRICAL CONTRACTORS

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Friday, September 22, 2017



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MetroWest Golf Club

2100 S Hiawasse Road, Orlando, FL 32835

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Names _____

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- *Investing in Key Employees*
- *Preventing Claims*

... and ... An open Round Table discussion addressing key industry issues!



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 President

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Florida Association of Electrical Contractors

Application for Membership

COMPLETE AND MAIL TO FAEC • PO BOX 4304 • ENTERPRISE, FL 32725-0304

With your Check for the proper dues amount!

Full year's dues must accompany application. Dues for second year will be prorated on applications received March 1 thru November 1.

I, _____, apply for membership in FAEC...a non-profit organization, devoted to the betterment of the Electrical Contracting Industry in the State of Florida.

Name: _____ Title: _____

Company: _____ Phone (____) _____

Address: _____ Fax: (____) _____

_____ City _____ St. _____ Zip _____
 County _____

Email Address : _____

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- Certified Specialty Contractor:**
 licensed by ECLB \$200.00 Per Year
- Key Personnel:** Any person (non-master) in the employ of an electrical contractor desiring to support the interests and efforts of the Association whose responsibilities include overseeing construction projects, estimating, purchasing, safety programming, etc. \$50.00 Per Year
- Non-Contractor:** A master electrician not conducting electrical contracting \$50.00 Per Year

Company Contact Name: _____

ER or EC Number: _____

AFFILIATE

(open to all manufacturers, distributors, suppliers, and others who wish to maintain close contact with the industry and support the goals of the association)

- New Member First Year Only, \$255**
- Dues Schedule: \$425.00 Per Year**

In 25 words or less describe what your firm sells to electrical contracting firms, or describe your interest in relation to FAEC.

I agree to assist, to the best of my ability, the efforts of FAEC to improve our industry and abide by the by-laws and code of ethics.

Signed: _____ Date: _____

Sponsored by: _____

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Contractor Applicants ONLY! *Please list 3 electrical material supplier references with whom you've done business with in the last 12 months.*

- | | | |
|----|------------------------|----------------------|
| | <small>Company</small> | <small>Phone</small> |
| 1) | _____ | _____ |
| 2) | _____ | _____ |
| 3) | _____ | _____ |

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For futher information contact Chery Hardy at (407) 260-1511:

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